

YOUR ADVANTAGE STARTS HERE.

# ONE MANUFACTURER. MANY SOLUTIONS.

WAVENET is committed to growing and rewarding your loyalty. As an "Approved Contractor" partner you have access to many FREE product support information and heavily discounted project registrations for you and your customers.

If all your below answers are **Yes**,  
then great news...

The Wavenet Approved Contractor Program, Installer Rewards Program, and 25-Year Structured Cabling Systems Performance Warranty Program offers all the below!

- Are you motivated with high quality products at a reasonable cost?*
- Do your customers like to have a little peace of mind offered with your installations?*
- Do you like to earn cash back every quarter?*
- Would you like to earn incentives for partnering with Wavenet with your installations?*
- Are inventory and access to support important to you and customers?*



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Recipient



## WAVENET APPROVED CONTRACTOR PROGRAM



## WAVENET PARTNER BENEFITS



## WAVENET

### APPROVED CONTRACTOR PROGRAM

### 3 EASY WAYS to become a Wavenet Approved Contractor (WAC)

#### Benefits

- The ability to market, promote and offer Wavenet 25-Year Systems Performance Warranty.
- The warranted products such as Category-rated cables, modular keystone jacks and patch panels are backed by Wavenet that covers both parts and labor costs.
- Offers 25-Year Systems Performance Warranty that results with peace of mind and confidence from your professional installations.
- Partner with distributors of choice for trouble-free product and logistic support.
- Project discounts, sales promotions, new product announcements, priority tech support and product presales consultation.
- No cost, no renewal fees, Wavenet Approved Contractor (WAC) can be renewed after five years from the original approved expired date.

#### Requirements

1. Pass Wavenet Approved Contractor (WAC) examination, which consists of 50 true, false and multiple-choice questions will be provided and administered by Wavenet's product management team.
2. Have at least a BICSI-Certified professional such as RCDD, BICSI Installer Level 1 & 2 staff with current credentials or currently certified by other U.S. based manufacturer(s). Contact Wavenet for a list of approved certified manufacturers by Wavenet.
3. Maintain up-to-date industry related credential, insurance, and state license.



## WAVENET

### INSTALLER REWARDS PROGRAM

Welcome to Wavenet's quarterly Installer Rewards Program, where enrolled installers with the approval of their distributor can earn Pre-paid VISA and retail gift cards for every eligible product purchased during 2023 and beyond.

#### Benefits

Standard (2% Reward) Connectivity and Cable Management products only. Excludes all Wire & Cable products.

- Receive a 2% Reward (Pre-paid VISA and retail gift cards) on all eligible Wavenet purchases with totaling a minimum of \$5,000 or more for each quarter.
- Project registration, volume, and competitive price discounts.
- Sales promotions and new product notifications.
- Product samples and evaluations

#### Requirements

- All purchases must be made from Wavenet authorized distributor(s) (at least \$5,000 through a single distributor).
- All purchases must be standard Wavenet products (special orders or customization products are excluded).
- Must be registered as Wavenet Approved Contractor (WAC) and/or signed and dated "Acknowledgment" form. Contact Wavenet for more details.
- Must provide copies of invoice(s) from Wavenet authorized distributor(s) minus any returns.
- Distributors' invoiced prices to installer must total \$5,000 or more for each quarter from a single distributor.



## WAVENET

### 25-YEAR STRUCTURED CABLING SYSTEMS PERFORMANCE WARRANTY

4 SIMPLE EASY STEPS to obtain an END-TO-END Structured Cabling Systems Performance Warranty.

#### Benefits

- Protect installations from manufacturer's product defects
- Includes replacement of Wavenet products and labor costs.
- Covered OEM or non-branded Category-rated ANSI/TIA/UL/ETL industry standard compliant cables (all outdoor or direct burial cables are excluded), keystone jacks (Work Area Outlets) and patch panels (Cross-Connect) connections or drops.

#### Requirements

1. Copy of dated invoice(s) from Wavenet authorized distributors.
2. Copy of technician/installer BICSI-CERTIFIED certification or STATE LICENSED where applicable.
3. Network wiring map or floor plan with labeled cabling connections or drops
4. Summary of test results from industry approved cable certification testers.

