



YOUR ADVANTAGE STARTS HERE.

# ONE MANUFACTURER. MANY SOLUTIONS.

WAVENET is committed to growing and rewarding your loyalty. As a Wavenet Certified Premier Installer, you have access to FREE product support information and heavily discounted project registration for you and your customers.

If all your below answers are **Yes**,  
then great news...

The Wavenet Certified Premier Installer Program, Installer Rewards Programs, and 25-Year Structured Cabling Systems Performance Warranty Program offers all the below!

- Are you motivated by high-quality products at a reasonable cost?*
- Do your customers like to have a little peace of mind offered with your installations?*
- Do you like to earn cash back every quarter?*
- Would you like to earn incentives for partnering with Wavenet with your installations?*
- Are inventory and access to support important to you and your customers?*



WAVENETCABLE.COM



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WAVENET CERTIFIED  
PREMIER INSTALLER  
PROGRAM



# WAVENET

## CERTIFIED PREMIER INSTALLER PROGRAM

### 3 EASY WAYS to become a Wavenet Certified Premier Installer (WCPI):

#### Benefits

- The ability to market, promote, and offer Wavenet 25-Year Systems Performance Warranty.
- The warranted products such as Category-rated cables, modular keystone jacks, and patch panels are backed by Wavenet, which covers parts and labor costs.
- Offers a 25-Year Systems Performance Warranty that results in peace of mind and confidence from your professional installations.
- Partner with distributors of choice for trouble-free products and logistic support.
- Project discounts, sales promotions, new product announcements, priority tech support, and product presales consultation.
- No cost, no renewal fees, Wavenet Certified Premier Installer (WCPI) can be renewed after five years from the original approved expiration date.

#### Requirements

1. Pass the Wavenet Certified Premier Installer (WCPI) examination, which consists of 50 true, false, and multiple-choice questions that will be provided and administered by Wavenet's product management team.
2. Have at least a BICSI-Certified professional such as RCDD, BICSI Installer Level 1 & 2 staff with current credentials or currently certified by other U.S.-based manufacturers (s). Contact Wavenet for a list of approved certified manufacturers by Wavenet.
3. Maintain up-to-date industry-related credentials, insurance, and state license.



# WAVENET

## INSTALLER REWARDS PROGRAM

Welcome to Wavenet's quarterly Installer Rewards Program, where enrolled installers, with the approval of their distributor, can earn a Pre-paid VISA card for every eligible product purchased during 90 days.

#### Benefits

Standard (2% Reward) Connectivity and Cable Management products only. Excludes all Wire & Cable products.

- Receive a 2% Reward (Pre-paid VISA card) on all eligible Wavenet purchases with a minimum of \$5,000 per 90-day period.
- Project registration, volume, and competitive price discounts.
- Sales promotions and new product notifications.
- Product samples and evaluations

#### Requirements

- All purchases must be made from Wavenet authorized distributor(s) (at least \$5,000 through a single distributor).
- All purchases must be standard Wavenet products (special orders or customization products are excluded).
- Must be registered as a Wavenet Certified Premier Installer (WCPI) and/or signed and dated "Acknowledgment" form. Contact Wavenet for more details.
- Must provide copies of invoice(s) from Wavenet authorized distributor(s) minus any returns.
- Distributors' invoiced prices to the installer must total \$5,000 or more in 90 days from a single distributor.



# WAVENET

## 25-YEAR STRUCTURED CABLING SYSTEMS PERFORMANCE WARRANTY

### 4 SIMPLE EASY STEPS to obtain an END-TO-END Structured Cabling Systems Performance Warranty.

#### Benefits

- Protect installations from manufacturer's product defects
- Includes replacement of Wavenet products and labor costs.
- Covered OEM or non-branded Category-rated ANSI/TIA/UL/ETL industry-standard compliant cables (all outdoor or direct burial cables are excluded), keystone jacks (Work Area Outlets), and patch panels (Cross-Connect) connections or drops.

#### Requirements

1. Copy of dated invoice(s) from Wavenet authorized distributors.
2. Copy of technician/installer BICSI-CERTIFIED certification or STATE LICENSED where applicable.
3. Network wiring map or floor plan with labeled cabling connections or drops
4. Summary of test results from industry-approved cable certification testers.

